

Board of Commissioners Meeting

May 26, 2022 Summit Pacific Medical Center

Gravs HarborCounty Public Hospital District No.1

Agenda

- 1. 6:00 Call to Order
 - a. Introductions as needed
 - b. Business from audience
- 2. 6:05 Consent Agenda See separate Consent Agenda Action (vote)
- 3. 6:o8- Approval of Minutes Action (vote)
- 4. 6:10 Patient Story Lauri Bolton Info
- 5. 6:15 Epic Update Blake Rose Info
- 6. Executive Reports
 - a. 6:30 Quality Report and Dashboard, Tori Bernier Info
 - b. 6:45 Finance Report, James Hansen Info
 - c. 7:00 Advocacy Committee, Josh Martin (as needed)
 - d. 7:10 Executive Report, Josh Martin Info

7. Commissioner Business

- a. 7:30 Medical Staff Privileges Action (vote)
 - *i.* Robert Taber, MD Emergency Medicine Initial Appointment
 - ii. Kevin Caserta, MD Physiatry Initial Appointment
 - iii. Elizabeth Walz, MD Neurology Initial Appointment
 - iv. Robert Apland, DO Radiology Initial Appointment
 - v. Christopher Krol, MD Radiology Reappointment
 - vi. Ross Ondersma, MD Radiology Reappointment
 - *vii.* Brandt Mohr, MD Radiology Reappointment
 - viii. John McGowan, MD Radiology Reappointment
 - ix. John Edwards, MD Radiology Reappointment
 - x. Garland McQuinn, MD Radiology Reappointment
 - xi. Alan Chan, MD Radiology Reappointment
 - xii. Phillip Lowe, MD Radiology Reappointment
 - xiii. Alice Josafat, MD Radiology Reappointment
 - xiv. David Atkins, MD Radiology Reappointment
 - xv. Navneet Singha, MD Radiology Reappointment
 - xvi. Yasmin Akbari, MD Radiology Reappointment
 - xvii. Madison Creel, SLP (Speech Language Pathologist) Speech Pathology Initial Appointment
- b. 7:35 The Rural Collaborative LLP Info
- c. 7:40 Hot Topic Discussion Info
- d. 7:50 Upcoming Events, Andrew Hooper
- e. 8:00 Meeting Evaluation, Andrew Hooper
- 8. 8:05– Adjourn Action (vote)



Board of Commissioners Meeting

May 26, 2022 Summit Pacific Medical Center

Gravs HarborCounty Public Hospital District No.1

<u>Upcoming events</u>: - BOLD events indicate desired Commissioner attendance.

- Ride the Harbor |McCleary, WA| June 25, 2022
- > Annual Strategic Planning |Union, WA| August 1-3

Consent Agenda

A very useful technique involves the use of a consent agenda. The board agenda planners (usually the executive or governance committee, but occasionally the board chair with the CEO) divide agenda issues into two groups of items. The first are those items that must be acted on because of legal, regulatory, or other requirements, but are not significant enough to warrant discussion by the full board. Such issues are combined into a single section of the board agenda book; members review these materials prior to the meeting, and if no one has any questions or concerns, the entire block of issues is approved with one board vote and no discussion. This frees up a tremendous amount of time that would otherwise be squandered on minor issues. Any member can request that an item be removed from the consent agenda and discussed by the full board. The success of the consent agenda is predicated upon all board members reading the material in the consent agenda section of the board agenda book. If they do not, then the board becomes a veritable rubber stamp. The second group of agenda items are those important issues that require discussion, deliberation, and action by the board. These are addressed one by one.

Executive Session Justification

Executive Session is convened to discuss the following topics, as permitted by the cited sections of the Revised Code of Washington (RCW):

- Executive session (RCW 42.30.110)
 - a. (a) national security
 - b. (b) (c)real estate
 - c. (d) negotiations of publicly bid contracts
 - d. (e) export trading
 - e. (f) complaints against public officers/employees
 - f. (g) qualifications of applicant or review performance of public employee/elective office
 - g. (h) evaluate qualifications of candidate for appointment to elective office
 - h. (i) discuss claims with legal counsel
 - *i.* existing or reasonably expected litigation
 - ii. litigation or legal risks expected to result in adverse legal or financial consequences
 - iii. presence of legal counsel alone does not justify executive session
 - QI/peer review committee documents and discussions
- Final action must be in open meeting



For the Period:

April 2022

Description	Amount
Payroll	\$ 3,300,897
A/P Operations	\$ 3,222,877
A/P Construction	\$ -
Community Care	\$ 124,427
Bad Debt	\$ 548,945
Property Tax Credit	\$ 648
Total	\$ 7,197,794



BOARD OF COMMISSIONERS MEETING MINUTES

AGENDA	DISCUSSION/CONCLUSIONS	ACTIONS/FOLLOW-UP		
CALL TO ORDER	CALL TO ORDER The meeting of the Board of Commissioners of the Grays Harbor County Public Hospital District No. 1 was called to order by Andrew Hooper at 6:00 pm			
	Commissioners present: Andrew Hooper, Gary Thumser, Carolyn Wescott, Georgette Hiles, Kevin Bossard Present: Josh Martin, Blake Rose, James Hansen, Dr. Ken Dietrich, Lauri Bolton, Jori Stott,	Commissioner Thumser made a motion to approve the Consent Agenda. Commissioner Hiles seconded the motion. All voted		
	Tori Bernier, Lourdes Schoch (phone), Wendy Stirnkorb (phone), Rachel Brown (phone), Skip Houser (phone)	in favor.		
APPROVAL OF MINUTES		Commissioner Hiles made a motion to approve the minutes. Commissioner Wescott seconded the motion. All voted in favor.		
BUSINESS FROM AUDIENCE	Business from Audience NA			
PATIENT STORY	 CXO Bolton shared thank you note to Ben Schultze, ARNP for hospitalization (see letter for more details). 			
TRANSPORTATION PRESENTATION	 CMO Dietrich gave presentation on the Ambulance Transport Service Plan (see presentation for more details). Hospital beds continue to have a challenge accessing beds due to an increased demand in specialty care that was postponed due to COVID. Hospitals are seeing in an increase in sicker patients due to a delay in care. CEO Martin thanked CMO Dietrich, CNO Bernier, Commissioner Hooper and Commissioner Bossard for their efforts. CMO Dietrich, Commissioner Hooper and Commissioner Bossard attended a recent District 5 Fire meeting and presented data to their Board regarding significant decline in acceptance of interfacility transfers. CMO Dietrich will provide statistics at the next Board meeting. Marketing and CMO Dietrich created a video regarding the upcoming changes in transport. 			

SUMMI'T PACIFIC

BOARD OF COMMISSIONERS MEETING MINUTES

	April 28, 2022	
	 Summit Pacific signed a contract with Olympic Transport to provide transfer services. 	
QUALITY	 CNO Bernier shared Quality Report and Dashboard (see report for more details). CMO Dietrich shared update on the Hospital District's decision to go to "Phase Blue" with our COVID protocol. CNO Bernier provided an update on a DOH investigation on an EMTALA complaint. The Quality team did a WSHA mock vaccine mandate survey and days later DOH arrived. Summit Pacific had no findings. Great job HR team! Summit Pacific expects DNV and DOH at any time for our survey. CEO Martin shared statement of deficiency from the DOH regarding the construction of the CT lift ramp. Summit Pacific did not receive a citation however the District did learn that the hospital does need to report to DOH immediately regarding any facility issues that affects patient care. Cecelia Tapp, Director of Quality and Risk and Jeff Kruger, Director of Facilities will be submitting the plan of action to DOH tomorrow. House Supervisors and Lourdes Schoch will be taking over the Trauma, Cardiac and Stroke program. Providence is currently building 30-40 more beds which will help our bed capacity for transfers. The Lab has a plan for improving blood culture contamination. 	
FINANCE	 CFO Hansen presented the Finance Report (see report for more details). CFO Hansen shared that there was an emergency with our offsite coding company that resulted in an increase in days in AR. An increase in expenses was due to FEMA staffing moving to contracted agency staffing roughly in the amount of \$400 k. CFO Hansen provided an update on the ACO (see presentation for more details). Estimated share savings are not finalized until claims are processed. When results are available CFO Hansen will bring it to the Board for review. 	
ADVOCACY	 The Advocacy Committee met in April and focused on identifying community representatives to sit on our Finance and Quality Board. NRHA is putting together a rural leadership program for Commissioners. Commissioner Hooper was asked to sit on the advisory board. CEO Martin provided an update on Welltower. Their challenge with our community was challenges with manufacturing. 	



BOARD OF COMMISSIONERS MEETING MINUTES

	April 28, 2022	
EXECUTIVE SUMMARY	 CEO Martin reviewed the Executive Report (see report for more details). Dr. Kevin Caserta has joined the Summit Pacific team as the Population Health Senior Medical Director. A provider retention policy has been implemented. CAO Rose provided an update on our MA Apprenticeship Program. CNO Bernier provided an update on the Nurse Residency Program. CAO Rose provided an update on EPIC. Leaders met at a Leadership Retreat in April and started initial discussions for July implementation kick off. CEO Martin gave an update on the MFP funding. Financing decision is a 6-month process. CNO Bernier provided an update on the MFP architectural selection. CEO Martin was awarded Administrator of the Year from Northwest Rural Health Association CEO Martin provided an update on a housing development in Montesano. Commissioner Hiles and Commissioner Wescott attended the Greater Grays Harbor Legislative forum. CEO Martin was asked to share on healthcare in Grays Harbor County. The Medical Foundation's Annual Golf tournament is next Friday, May 6th. 	
COMMISSIONER BUSINESS	 Medical Foundation's Annual Gon tournament is next Priday, May 6 . Medical Staff Privileges James Giles, MD – Neurology – Reappointment James Wang, MD – Neurology – Reappointment Jimmy Swan, MD – Cardiology – Reappointment Robert Hawkins, MD – Radiology – Reappointment Andrew Taylor, MD – Radiology – Reappointment Dawn Hastreiter, MD – Radiology – Reappointment Dawn Hastreiter, MD – Radiology – Reappointment General Counsel Skip Houser shared updates to the Open Public Meeting Act. Changes agenda needs to be posted on the website (See document for more details). Upcoming Events, Andrew Hooper Chairman Hooper reviewed upcoming events Foundation trail ribbon cutting is May 20, 2022, at 9 am. Save the date CT and Lab Walkthrough May 26, 2022, prior to regular Board meeting. 	Commissioner Wescott made motion to approve the Medical Staff privileges. Commissioner Hiles seconded the motion. All voted in favor.



BOARD OF COMMISSIONERS MEETING MINUTES

	 Meeting Evaluation, Andrew Hooper Chairman Hooper facilitated meeting evaluation. There were no future hot topic articles of interest discussed. 	
EXECUTIVE SESSION	 Board Chair Hooper announced the Board will be going to executive session (RCW 42.30.110) (bc) real estate and (g) potential litigation Board Chair Hooper announced the session was anticipated to last 30 minutes with no anticipated action. The board recessed the session at 8:16 pm. The executive session convened at 8:20 pm. The executive session ended at 8:50 pm. The regular session reconvened at 8:50 pm. 	
ADJOURNMENT	The regular session of the Board of Commissioner's meeting adjourned at 8:50 pm.	Commissioner Bossard made a motion to adjourn the meeting. Commissioner Wescott seconded the motion. All voted in favor.

Recording Secretary

<u>ecretary</u> Board Secretary

Financial Highlights – Monthly Dashboard

Summit Pacific Medical Center Finance Dashboard April 30, 2022 Key Financial Results used in review of Operational and Financial Performance

Favorable Variance = +

								Unfavora	able Variar	nce = ()	
		April			Year-to-Date						
	Actual	Budget	Variance	Var%	Month	Actual	Budget	Variance	Var%	YTD	
Gross Operating Revenue	\$ 12,412,795	\$10,843,347	\$1,569,448	14.5%		\$ 50,034,626	\$ 44,105,113	\$5,929,512	13.4%		
Total Operating Expenses	\$ 4,703,591	\$ 4,638,313	\$ (65,278)	(1.4%)		\$ 17,847,777	\$ 18,776,197	\$ 928,420	4.9 %		
Payment %	46.0%	45.5%	0.5%	0.5%		45.3%	45.1%		0.2%		
EBITDA Margin	22.5%	10.8%		11.7%		25.4%	10.4%		15.0%		
Operating Margin	15.4%	1.8%		13.6%		18.2%	1.5%		16.7%		
Net Income Margin	22.1%	7.6%		14.5%		21.6%	4.4%		17.2%		
Days in AR						56	47	(9)	(19.9%)		
рсон						281	260	21	8.0%		

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2022 Income Statement

SUMMIT PACIFIC				April			Year-to-Date							
• MEDICAL CENTER •		Actual		Budget		Variance	Var%		Actual		Budget		- Variance	Var%
Gross Operating Revenue		Actour		Bouger		- anance			Actour		Bouger		vanance	
Medicare Revenue	\$	5,682,722	\$	3,911,249	\$	1,771,473	45.3%	\$	19,284,464	\$	16,738,380	\$	2,546,084	15.2%
Medicaid Revenue	\$	4,527,075	\$	3,351,763	\$	1,175,312	35.1%		14,405,965	↓ \$	13,215,464	\$	1,190,501	9.0%
Other Revenue	\$	2,202,998	\$	3,580,335	\$	(1,377,337)		\$	16,344,197	\$	14,151,269	\$	2,192,928	15.5%
Total Gross Operating Revenue	Τ.	12,412,795	\$	10,843,347	\$	1,569,448	14.5%	<u> </u>	50,034,626	\$	44,105,113	\$	5,929,512	13.4%
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Revenue Deductions	¢	0.750.404	٠	0 507 447	¢	(0.(0.170)	(0, 707)	¢	11.0//100	¢	10 700 7 10	¢	(000, (50)	(0.107)
Medicare Contractual Medicaid Contractual	\$ \$	2,750,626 1,938,856	\$	2,507,447 1,911,318	\$	(243,179) (27,538)	(9.7%) (1.4%)	⊅ \$	11,064,193 8,345,184	\$	10,730,740 7,536,019	\$	(333,453) (809,165)	(3.1%)
Other Contractual	э \$	1,257,937	\$ \$	986,383	\$ \$	(27,536)	(1.4%)	•	5,222,081	\$ \$	3,898,676	\$ \$	(1,323,405)	(10.7%) (33.9%)
Bad Debt Expense	Ք \$	563,992	.Գ \$	289,521	.թ \$	(271,334)	• •	.թ \$	1,828,637	.Գ \$	1,177,620	Գ	(1,323,403) (651,017)	(55.3%)
Community Care	Ψ \$	124,427	₽ \$	157,303	₽ \$	32,876	20.9%	•	640,061	₽ \$	639,827	₽ \$	(234)	(0.0%)
Administrative Adjustments	Ψ \$	61,346	Ψ \$	57,077	Ψ \$	(4,269)		₽ \$	261,768	↓ \$	232,158	Ψ \$	(29,610)	(12.8%)
Total Revenue Deductions		6,697,183	\$	5,909,048	\$	(788,135)	. /	<u> </u>	27,361,924	\$	24,215,041	\$	(3,146,883)	(13.0%)
Net Patient Revenue	\$	5,715,612	\$	4,934,300	\$	781,312	15.8%		22,672,701	\$	19,890,072	s	2,782,629	14.0%
	Ŷ	5,715,012	Ŷ	4,704,000	Ŷ	701,512	13.076	Ŷ	22,072,701	Ŷ	17,070,072	Ŷ	2,702,027	14.076
Other Revenue COVID Relief Income	\$		\$	_	\$	-	0.0%	¢	-	\$		\$	_	0.0%
Other Operating Income	۹ \$	357,206	Դ \$	- 266,299	э \$	90,907	34.1%		- 1,263,345	₽ \$	- 1,065,198	.թ \$	- 198,147	18.6%
Total Other Revenue	₽ \$	357,206	<u>ہ</u> \$	266,299	<u>ہ</u> \$	90,907 90,907	<u>34.1%</u>	<u> </u>	1,263,345	_₽ \$		₽ \$	198,147	18.6%
Net Operating Revenue	\$ \$	6,072,818	ب \$	5,200,599	\$ \$	872.219	16.8%		23,936,046	ې \$		ې \$	2,980,777	14.2%
	Ş	0,072,010	ç	J,200,377	Ş	0/2,217	10.0/0	ç	23,730,040	ç	20,755,270	ç	2,100,111	14.∠⁄0
Operating Expenses	¢	0 0/0 000	¢	0 (01 007	¢	351 000	10 407	¢	0 0 / 0 0 70	¢	10 700 010	¢	1 444 700	1 5 407
Salaries & Wages Benefits	\$ \$	2,269,839 542,246	\$ \$	2,621,827 675,248	\$ \$	351,989 133,002	13.4% 19.7%		9,062,079 2,373,083	\$ \$	10,708,810 2,758,865	\$ \$	1,646,730 385,782	15.4% 14.0%
Professional Fees	Ք \$	72,491					(186.6%)		2,373,083	.Գ \$	2,738,883			
Supplies	۹ \$	413,396	\$ \$	399,272	\$ \$	(47,199) (14,124)	(100.0%)	•	1,389,611	₽ \$	1,569,497	\$ \$	(100,505) 179,886	(92.2%) 11.5%
Utilities	Ք \$	413,378		43,788	.թ \$	2,265	(3.3%)			.Գ \$	1,387,477	Գ		
Purchased Services	۹ \$	973,909	\$ \$	43,788 562,219	э \$	2,263 (411,690)	(73.2%)	•	178,086 3,245,636	₽ \$	2,212,624		(7,171) (1,033,012)	(4.2%) (46.7%)
Insurance	Ք \$	36,710	.թ \$	34,905	.թ \$	(1,805)	(75.2%)	•	162,901	.Գ \$	139,620	\$ \$	(1,033,012) (23,281)	(46.7%)
Other Expenses	Ք \$	317,069	.Գ \$	230,174	.թ \$	(86,895)	(37.8%)		1,062,755	۹ \$	910,524	Գ	(152,231)	(16.7%)
	•		.թ \$	45,587	.թ \$	9,178	20.1%		164,111	.Գ \$	196,333	Գ	32,222	16.4%
Pontals & Loasos														
Rentals & Leases	<u></u> \$	36,409												
Total Operating Expenses	\$	4,703,591	\$	4,638,313	\$	(65,278)	(1.4%)	\$	17,847,777	\$	18,776,197	\$	928,420	4.9%
Total Operating Expenses EBITDA	1	4,703,591		4,638,313				\$						
Total Operating Expenses EBITDA Interest & Depreciation Expenses	\$ \$	4,703,591 1,369,227	\$ \$	4,638,313 562,286	\$	(65,278) 806,941	(1.4%) 143.5%	\$ \$	17,847,777 6,088,270	\$ \$	18,776,197 2,179,073	\$ \$	928,420 3,909,197	4.9% 179.4%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest	\$ \$ \$	4,703,591 1,369,227 145,121	\$ \$ \$	4,638,313 562,286 145,121	\$ \$ \$	(65,278) 806,941 (0)	(1.4%) 143.5% (0.0%)	\$ \$ \$	17,847,777 6,088,270 581,333	\$ \$ \$	18,776,197 2,179,073 581,332	\$ \$ \$	928,420 3,909,197 (1)	4.9% 179.4% (0.0%)
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation	\$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678	\$ \$ \$ \$	4,638,313 562,286 145,121 321,482	\$ \$ \$ \$	(65,278) 806,941 (0) 32,804	(1.4%) 143.5% (0.0%) 10.2%	\$ \$ \$	17,847,777 6,088,270 581,333 1,155,235	\$ \$ \$	18,776,197 2,179,073 581,332 1,286,056	\$ \$ \$ \$	928,420 3,909,197 (1) 130,822	4.9% 179.4% (0.0%) 10.2%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses	\$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799	\$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602	\$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803	(1.4%) 143.5% (0.0%) 10.2% 7.0%	\$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568	\$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388	\$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821	4.9% 179.4% (0.0%) 10.2% 7.0%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation	\$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678	\$ \$ \$ \$	4,638,313 562,286 145,121 321,482	\$ \$ \$ \$	(65,278) 806,941 (0) 32,804	(1.4%) 143.5% (0.0%) 10.2%	\$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235	\$ \$ \$	18,776,197 2,179,073 581,332 1,286,056	\$ \$ \$ \$	928,420 3,909,197 (1) 130,822	4.9% 179.4% (0.0%) 10.2%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses)	\$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428	\$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684	\$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%)	\$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702	\$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684	\$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue	\$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233	\$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000	\$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9%	\$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830	\$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500	\$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) <u>130,822</u> 130,821 4,040,018 141,330	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932	\$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) <u>130,822</u> 130,821 4,040,018 141,330 67,745	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue	\$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716	\$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500	\$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) <u>130,822</u> 130,821 4,040,018 141,330	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 222.5%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 25,4%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0%	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) Met Income (Loss) METRICS EBITDA Margin	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 222.5% 15.4%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7%	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) Metrnicome (Loss) METRICS EBITDA Margin Operating Margin	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 222.5%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0%	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 222.5% 15.4% 22.1%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7%	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 22.5% 15.4% 22.1% 56 281	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8% 7.6%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 11.7% 13.6% 14.5%	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% 17.2%	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56	\$\$ \$\$<	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8% 7.6%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7%	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction %	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 22.5% 15.4% 22.1% 56 281 54.0%	\$\$ \$\$<	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8% 7.6%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 11.7% 13.6% 14.5% 0.5%	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,177,207 5,177,2	S S	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2%	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue %	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 22.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 11.7% 13.6% 14.5% 0.5% 0.5% 1.0%	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25.4% 18.2% 21.6% 54.7% 45.3% 47.8%	S S	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3%	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % Of SW	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 22.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% 25.8%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 11.7% 13.6% 14.5% 0.5% 0.5% 1.0% 1.9%	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2%	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%)	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%)
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) Net Income (Loss) Net Income (Loss) METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % Of SW Benefits as a % of SWB	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% 19.3%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% 25.8% 20.5%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 11.7% 13.6% 14.5% 0.5% 0.5% 0.5% 0.5% 1.0% 1.9% 1.2%	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% 7.2% 5.8%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8%	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.2% 0.3% (0.4%) (0.3%)	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%)
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % Of SW Benefits as a % of SWB Paid FTEs (excludes Agency)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% 19.3% 293.9	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% 25.8% 20.5% 370.4	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,4	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% 7.2% 5.8% 20.6%	\$ \$ <td>17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96</td> <td>$\begin{array}{c} \bullet \\ \bullet$</td> <td>18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1</td> <td>$\begin{array}{c} \mathbf{s} \\$</td> <td>928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2</td> <td>4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0%</td>	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96	$ \begin{array}{c} \bullet \\ \bullet $	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1	$\begin{array}{c} \mathbf{s} \\ $	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0%
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % of SWB Paid FTEs (excludes Agency) Salary per FTE	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% 19.3% 293.9 7,723	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 45.5% 48.0% 25.8% 20.5% 370.4 7,079	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,4	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% 7.2% 5.8% 20.6% (9.1%)	\$ \$ <td>17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96 30,516</td> <td></td> <td>18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1 28,855</td> <td>$\begin{array}{c} \mathbf{s} \\$</td> <td>928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2 (1,660)</td> <td>4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0% (5.8%)</td>	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96 30,516		18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1 28,855	$\begin{array}{c} \mathbf{s} \\ $	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2 (1,660)	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0% (5.8%)
Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % Of SW Benefits as a % of SWB Paid FTEs (excludes Agency)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% 19.3% 293.9	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% 25.8% 20.5% 370.4	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,4	(1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% 7.2% 5.8% 20.6%	\$ \$ <td>17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96</td> <td>• •</td> <td>18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1</td> <td>\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$</td> <td>928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2</td> <td>4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0%</td>	17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96	• •	18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2	4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0%



Balance Sheet as of April 2022

4/30/2022	3/31/2022	1 Month Variance	03/31/2021	12 Month Variance
45,662,638 1,285,388 2,016,008	46,390,836 1,285,388 2,016,008	(728,198) - -	37,912,005 - 2,016,008	7,750,633 1,285,388 -
23,786,442 (3,751,491) (10,893,025)	25,214,230 (3,741,376) (11,856,003)	(1,427,788) (10,115) 962,978	15,392,772 (3,297,973) (6,586,473)	8,393,670 (453,518) (4,306,552)
9,141,926	9,616,851	(474,925)	5,508,326	3,633,600
427,772 1,972,468 766,166 578,364	108,539 1,899,744 691,570 701,336	319,233 72,725 74,595 (122,972)	275,239 1,204,654 527,053 593,745	152,534 767,814 239,113 (15,381)
61,850,730	62,710,273	(859,542)	48,037,030	13,813,701
1,652,029 4,440,695 43,842,103 14,541,886 1,524,876 (25,291,236) 40,710,353	1,652,029 4,440,695 43,842,103 13,901,366 1,003,741 (25,002,557) 39,837,376	- - 640,521 521,135 (288,678) 872,977	1,652,029 4,407,786 43,373,790 11,898,507 71,030 (21,918,686) 39,484,456	32,910 468,313 2,643,379 1,453,846 (3,372,550) 1,225,898
102,561,084	102,547,649	13,435	37,484,438 87,521,485	1,223,878
	45,662,638 1,285,388 2,016,008 23,786,442 (3,751,491) (10,893,025) 9,141,926 427,772 1,972,468 766,166 578,364 61,850,730 1,652,029 4,440,695 43,842,103 14,541,886 1,524,876 (25,291,236) 40,710,353	45,662,638 46,390,836 1,285,388 1,285,388 2,016,008 2,016,008 23,786,442 25,214,230 (3,751,491) (3,741,376) (10,893,025) (11,856,003) 9,141,926 9,616,851 427,772 108,539 1,972,468 1,899,744 766,166 691,570 578,364 701,336 61,850,730 62,710,273 1,652,029 1,652,029 4,440,695 4,440,695 4,3842,103 43,842,103 14,541,886 13,901,366 1,524,876 1,003,741 (25,291,236) (25,002,557) 40,710,353 39,837,376	45,662,638 $46,390,836$ $(728,198)$ $1,285,388$ $1,285,388$ $ 2,016,008$ $2,016,008$ $ 23,786,442$ $25,214,230$ $(1,427,788)$ $(3,751,491)$ $(3,741,376)$ $(10,115)$ $(10,893,025)$ $(11,856,003)$ $962,978$ $9,141,926$ $9,616,851$ $(474,925)$ $427,772$ $108,539$ $319,233$ $1,972,468$ $1,899,744$ $72,725$ $766,166$ $691,570$ $74,595$ $578,364$ $701,336$ $(122,972)$ $61,850,730$ $62,710,273$ $(859,542)$ $1,652,029$ $ 4,440,695$ $4,440,695$ $ 43,842,103$ $43,842,103$ $ 14,541,886$ $13,901,366$ $640,521$ $1,524,876$ $1,003,741$ $521,135$ $(25,291,236)$ $(25,002,557)$ $(288,678)$ $40,710,353$ $39,837,376$ $872,977$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$



Balance Sheet as of April 2022

LIABILITIES	04/30/2022	03/31/2022	1 Month Variance	03/31/2021	12 Month Variance
Current Liabilities					
Accounts Payable	1,916,429	918,107	998,322	835,488	1,080,941
Other Payables	763,208	562,556	200,652	510,116	253,091
Payroll and Related Liabilities	2,348,829	3,643,345	(1,294,516)	2,139,021	209,808
Interest Payable	(4,091)	245,777	(249,868)	40,385	(44,476)
Third Party Settlement Payable	69,327	566,047	(496,719)	203,525	(134,197)
Other Current Liabilities	1,711,354	1,784,683	(73,329)	5,181,264	(3,469,910)
Current Maturities of LTD	1,192,955	1,192,955	-	1,192,955	-
Total Current Liabilities	7,998,010	8,913,469	(915,458)	10,102,753	(2,104,743)
Non Current Liabilities					
Current Maturities of LTD	(1,192,955)	(1,192,955)	-	(1,192,955)	-
Long Term Debt	46,659,509	47,073,477	(413,968)	52,477,129	(5,817,621)
Total Non Current Liabilities	45,466,554	45,880,522	(413,968)	51,284,174	(5,817,621)
Total Liabilities	53,464,564	54,793,990	(1,329,427)	61,386,927	(7,922,364)
Net Assets					
Unrestricted Fund Balance	43,925,310	43,925,310	-	23,192,257	20,733,054
YTD Excess of Revenues	5,171,209	3,828,348	1,342,861	2,942,301	2,228,908
Total Net Assets	49,096,520	47,753,659	1,342,861	26,134,558	22,961,962
TOTAL LIABILITIES & NET ASSETS	102,561,084	102,547,649	13,435	87,521,485	15,039,598

2022	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	
INPATIENT STATISTICS IP DISCHARGES	35	45	34	39									153
PRIOR	42	45 25	29	35	43	37	20	20	31	37	30	29	133
IP PATIENT DAYS	179	164	135	125									603
BUDGET PRIOR	177 146	153 97	128	132 119	166 174	159 144	133 109	135 122	122 110	143 129	124 85	122	590 476
IP EMERGENCY ADMITS	35	45	33	39									152
PRIOR IP AVERAGE LENGTH OF STAY	41 5.1	25 3.6	29 4.0	35 3.2	43	37	20	19	30	37	30	29	130 3.9
PRIOR	3.5	3.8	3.9	3.4	4.0	3.9	5.5	6.1	3.5	3.5	2.8	3.2	3.6
OUTPATIENT STATISTICS													
OBSERVATION HOURS PRIOR	751 1,830	1,428 481	1,892 773	1,219 935	938	1,039	1,086	643	786	467	396	729	5,290 4,019
OBSERVATION STAYS	17	32	38	27									114
PRIOR EMERGENCY DEPT VISITS	27 1, 433	14 1,264	27 1,509	26 1,549	32	25	26	15	21	15	12	16	94 5,755
BUDGET	1,433	947	1,190	1,269	1,457	1,411	1,489	1,444	1,475	1,437	1,375	1,353	4,559
PRIOR	1,159	957	1,214	1,281	1,487	1,423	1,443	1,461	1,474	1,450	1,350	1,321	4,611
MHC CLINIC VISITS BUDGET	831 902	805 873	948 1,085	770 945	875	1,036	911	797	986	890	1,015	813	3,354 3,805
PRIOR	761	745	939	825	789	928	811	704	867	777	835	713	3,270
BUDGET	160 133	150 124	257 105	224	146	118	224	320	364	294	294	204	791 536
PRIOR	61	57	48	80	66	49	56	55	105	1274	1274	93	246
SPMAT CLINIC VISITS	184	180	205	188	100	007		100	100	100	005	007	757
BUDGET PRIOR	205 203	204 203	249 232	221 218	188 186	227 224	228 218	192 190	198 198	198 207	205 192	237 233	879 856
SPWC CLINIC VISITS	2,935	2,832	2,977	2,509									11,253
BUDGET PRIOR	2,369 2,833	2,396 2,534	2,377 3,162	2,444 2,885	2,759 2,745	2,906 2,981	2,969 2,986	2,932 3,376	3,079 3,066	3,083 3,364	3,125 3,165	3,131 3,053	9,586 11,414
ALL CLINIC VISITS	2,833 4,110	2,534 3,967	3,162 4,387	2,885 3,691	2,743	∠,781	∠,780	3,3/6	3,066	3,364	3,163	3,033	16,155
BUDGET	3,609	3,597	3,816	3,784	3,968	4,287	4,332	4,241	4,627	4,465	4,639	4,385	14,806
PRIOR PACC CLINIC VISITS	3,626 4	3,289 5	4,067 6	3,711 1	3,630	4,190	4,075	4,308	4,191	4,368	3,916	3,842	14,693 16
PRIOR	6	4	9	7	2	6	5	7	14	9	4	2	26
URGENT CARE VISITS BUDGET	1, 206 868	1,043 817	1,106 997	1,154 1,119	1,340	1.209	1,376	1,806	1,324	1,168	1,274	1,202	4,509 3,801
PRIOR	893	829	1,016	1,119	1,340	1,209	1,376	1,808	1,324	1,184	1,274	1,202	3,801
PACC + URGENT CARE VISITS	1,210	1,048	1,112	1,155									4,525
BUDGET PRIOR	874 899	821 833	1,006	1,126	1,342 1,354	1,215 1,239	1,381 1,367	1,813 1,815	1,338 1,347	1,177	1,278	1,204	3,827 3,908
ANCILLARY STATISTICS					1,001	1,207	1,00,	1,010	170 17	1,170	1/202		
LAB BILLABLE TEST BUDGET	15,376 15,113	14,561 13,348	16,892 15,866	15,253 15,014	15,551	16,437	15,930	15,753	15,520	16,065	16,051	14,870	62,082 59,342
PRIOR	14,805	13,076	15,543	14,708	15,234	16,102	15,605	15,432	15,204	15,737	15,724	14,567	58,132
ALL XRAY EXAMS	1,371	1,391	1,495	1,390	1.054	1 (10	1 007	1.451	1.0.41	1 400	1 000	1.010	5,647
BUDGET PRIOR	1,177	1,102	1,366 1,348	1,348 1,330	1,354 1,336	1,448 1,428	1,287 1,270	1,451 1,431	1,341 1,323	1,499 1,479	1,398 1,379	1,312	4,993 4,926
XRAY EXAMS	1,145	1,142	1,244	1,207									4,738
PRIOR MAMMO EXAMS	964 177	890 199	1,104 197	1,148 148	1,192	1,168	1,077	1,202	1,111	1,242	1,177	1,130	4,106 721
PRIOR	135	150	193	133	124	212	159	182	178	195	169	130	611
DXA EXAMS PRIOR	49 62	50 47	54 51	35 49	20	48	34	47	34	42	33	34	188 209
CT EXAMS	504	47	562	529	20	40		4/		42			2,050
BUDGET	512	401	516	510	536	529	542	524	486	555	520	478	1,939
PRIOR ALL ULTRASOUND EXAMS	476 389	373 364	479 433	474 390	498	492	504	487	452	516	483	444	1,802 1,576
BUDGET	309	316	357	342	338	383	385	390	330	412	355	337	1,324
PRIOR ULTRASOUND EXAMS	304 344	311 313	352 372	337 325	333	377	379	384	325	406	350	332	1,304 1,354
PRIOR	265	274	309	302	289	328	327	332	301	349	299	290	1,150
ECHO EXAMS	45 39	51 37	61	65	44	40	52	52	04	57	51	40	222
PRIOR MRI EXAMS	37 43	54	43 54	35 35	44	49	52	52	24	57	51	42	154 186
BUDGET	98	87	108	108	87	101	87	131	114	84	107	35	402
PRIOR THERAPY EXAMS	56 709	50 625	62 790	62 860	50	58	50	75	65	48	61	20	230
BUDGET	891	834	994	860	835	834	912	873	985	931	951	779	3,578
PRIOR PT EXAMS-OUTPATIENT	899 648	842 565	1,003 698	868 776	843	842	921	881	994	940	960	786	3,612 2,687
PT EXAMS-COTTAILENT	17	12	7	18									54
OT EXAMS-OUTPATIENT	32	41	81	52									206
OT EXAMS-INPATIENT ST EXAMS-OUTPATIENT	- 12	- 7	- 4	- 14									- 37
ST EXAMS-INPATIENT	-	-	-	-									-
AR & CASH STATISTICS DAYS IN AR	57	56	60	56									57
GOAL	57 47	56 47	47	56 47	47	47	47	47	47	47	47	47	47
PRIOR	53	54	52	47	49	52	57	52	58	59	59	59	59
GOAL	323 260	328 260	307 260	281 260	260	260	260	260	260	260	260	260	310 260
PRIOR	255	256	262	254	259	257	249	249	245	241	269	293	257
FTES TOTAL PAID FTES TOTAL INCLUDING AGENCY	285.5 298.0	303.4 310.0	305.1 322.1	293.9 311.6									297.0 310.4
BUDGET	370.4	370.4	370.4	370.4	374.2	374.2	- 376.2	376.2	376.2	376.2	376.2	376.2	370.4
PRIOR	313.6	310.9	314.8	329.8	308.6	306.6	305.4	314.6	315.5	315.0	325.9	319.6	317.3



Volume Dashboards





Finance Dashboards

