

Board of Commissioners Meeting

May 26, 2022 Summit Pacific Medical Center

Gravs HarborCounty Public Hospital District No.1

Agenda

- 1. 6:00 Call to Order
 - a. Introductions as needed
 - b. Business from audience
- 2. 6:05 Consent Agenda See separate Consent Agenda Action (vote)
- 3. 6:o8- Approval of Minutes Action (vote)
- 4. 6:10 Patient Story Lauri Bolton Info
- 5. 6:15 Epic Update Blake Rose Info
- 6. Executive Reports
 - a. 6:30 Quality Report and Dashboard, Tori Bernier Info
 - b. 6:45 Finance Report, James Hansen Info
 - c. 7:00 Advocacy Committee, Josh Martin (as needed)
 - d. 7:10 Executive Report, Josh Martin Info

7. Commissioner Business

- a. 7:30 Medical Staff Privileges Action (vote)
 - *i.* Robert Taber, MD Emergency Medicine Initial Appointment
 - ii. Kevin Caserta, MD Physiatry Initial Appointment
 - iii. Elizabeth Walz, MD Neurology Initial Appointment
 - iv. Robert Apland, DO Radiology Initial Appointment
 - v. Christopher Krol, MD Radiology Reappointment
 - vi. Ross Ondersma, MD Radiology Reappointment
 - *vii.* Brandt Mohr, MD Radiology Reappointment
 - viii. John McGowan, MD Radiology Reappointment
 - ix. John Edwards, MD Radiology Reappointment
 - x. Garland McQuinn, MD Radiology Reappointment
 - xi. Alan Chan, MD Radiology Reappointment
 - xii. Phillip Lowe, MD Radiology Reappointment
 - xiii. Alice Josafat, MD Radiology Reappointment
 - xiv. David Atkins, MD Radiology Reappointment
 - xv. Navneet Singha, MD Radiology Reappointment
 - xvi. Yasmin Akbari, MD Radiology Reappointment
 - xvii. Madison Creel, SLP (Speech Language Pathologist) Speech Pathology Initial Appointment
- b. 7:35 The Rural Collaborative LLP Info
- c. 7:40 Hot Topic Discussion Info
- d. 7:50 Upcoming Events, Andrew Hooper
- e. 8:00 Meeting Evaluation, Andrew Hooper
- 8. 8:05– Adjourn Action (vote)



Board of Commissioners Meeting

May 26, 2022 Summit Pacific Medical Center

Gravs HarborCounty Public Hospital District No.1

<u>Upcoming events</u>: - BOLD events indicate desired Commissioner attendance.

- Ride the Harbor |McCleary, WA| June 25, 2022
- > Annual Strategic Planning |Union, WA| August 1-3

Consent Agenda

A very useful technique involves the use of a consent agenda. The board agenda planners (usually the executive or governance committee, but occasionally the board chair with the CEO) divide agenda issues into two groups of items. The first are those items that must be acted on because of legal, regulatory, or other requirements, but are not significant enough to warrant discussion by the full board. Such issues are combined into a single section of the board agenda book; members review these materials prior to the meeting, and if no one has any questions or concerns, the entire block of issues is approved with one board vote and no discussion. This frees up a tremendous amount of time that would otherwise be squandered on minor issues. Any member can request that an item be removed from the consent agenda and discussed by the full board. The success of the consent agenda is predicated upon all board members reading the material in the consent agenda section of the board agenda book. If they do not, then the board becomes a veritable rubber stamp. The second group of agenda items are those important issues that require discussion, deliberation, and action by the board. These are addressed one by one.

Executive Session Justification

Executive Session is convened to discuss the following topics, as permitted by the cited sections of the Revised Code of Washington (RCW):

- Executive session (RCW 42.30.110)
 - a. (a) national security
 - b. (b) (c)real estate
 - c. (d) negotiations of publicly bid contracts
 - d. (e) export trading
 - e. (f) complaints against public officers/employees
 - f. (g) qualifications of applicant or review performance of public employee/elective office
 - g. (h) evaluate qualifications of candidate for appointment to elective office
 - h. (i) discuss claims with legal counsel
 - *i.* existing or reasonably expected litigation
 - ii. litigation or legal risks expected to result in adverse legal or financial consequences
 - iii. presence of legal counsel alone does not justify executive session
 - QI/peer review committee documents and discussions
- Final action must be in open meeting



For the Period:

April 2022

| Description | Amount |
|---------------------|-----------------|
| Payroll | \$ 3,300,897 |
| A/P Operations | \$ 3,222,877 |
| A/P Construction | \$ - |
| Community Care | \$ 124,427 |
| Bad Debt | \$ 548,945 |
| Property Tax Credit | \$ 648 |
| Total | \$ 7,197,794 |



BOARD OF COMMISSIONERS MEETING MINUTES

| AGENDA | DISCUSSION/CONCLUSIONS | ACTIONS/FOLLOW-UP | | |
|--------------------------------|--|--|--|--|
| CALL TO ORDER | CALL TO ORDER The meeting of the Board of Commissioners of the Grays Harbor County Public Hospital District No. 1 was called to order by Andrew Hooper at 6:00 pm | | | |
| | Commissioners present: Andrew Hooper, Gary Thumser, Carolyn Wescott, Georgette Hiles, Kevin Bossard Present: Josh Martin, Blake Rose, James Hansen, Dr. Ken Dietrich, Lauri Bolton, Jori Stott, | Commissioner Thumser made a motion to approve the Consent Agenda. Commissioner Hiles seconded the motion. All voted | | |
| | Tori Bernier, Lourdes Schoch (phone), Wendy Stirnkorb (phone), Rachel Brown (phone), Skip Houser (phone) | in favor. | | |
| APPROVAL OF MINUTES | | Commissioner Hiles made a motion to approve the minutes. Commissioner Wescott seconded the motion. All voted in favor. | | |
| BUSINESS FROM AUDIENCE | Business from Audience NA | | | |
| PATIENT STORY | CXO Bolton shared thank you note to Ben Schultze, ARNP for hospitalization (see letter for more details). | | | |
| TRANSPORTATION PRESENTATION | CMO Dietrich gave presentation on the Ambulance Transport Service Plan (see presentation for more details). Hospital beds continue to have a challenge accessing beds due to an increased demand in specialty care that was postponed due to COVID. Hospitals are seeing in an increase in sicker patients due to a delay in care. CEO Martin thanked CMO Dietrich, CNO Bernier, Commissioner Hooper and Commissioner Bossard for their efforts. CMO Dietrich, Commissioner Hooper and Commissioner Bossard attended a recent District 5 Fire meeting and presented data to their Board regarding significant decline in acceptance of interfacility transfers. CMO Dietrich will provide statistics at the next Board meeting. Marketing and CMO Dietrich created a video regarding the upcoming changes in transport. | | | |

SUMMI'T PACIFIC

BOARD OF COMMISSIONERS MEETING MINUTES

| | April 28, 2022 | |
|----------|--|--|
| | Summit Pacific signed a contract with Olympic Transport to provide transfer services. | |
| QUALITY | CNO Bernier shared Quality Report and Dashboard (see report for more details). CMO Dietrich shared update on the Hospital District's decision to go to "Phase Blue" with our COVID protocol. CNO Bernier provided an update on a DOH investigation on an EMTALA complaint. The Quality team did a WSHA mock vaccine mandate survey and days later DOH arrived. Summit Pacific had no findings. Great job HR team! Summit Pacific expects DNV and DOH at any time for our survey. CEO Martin shared statement of deficiency from the DOH regarding the construction of the CT lift ramp. Summit Pacific did not receive a citation however the District did learn that the hospital does need to report to DOH immediately regarding any facility issues that affects patient care. Cecelia Tapp, Director of Quality and Risk and Jeff Kruger, Director of Facilities will be submitting the plan of action to DOH tomorrow. House Supervisors and Lourdes Schoch will be taking over the Trauma, Cardiac and Stroke program. Providence is currently building 30-40 more beds which will help our bed capacity for transfers. The Lab has a plan for improving blood culture contamination. | |
| FINANCE | CFO Hansen presented the Finance Report (see report for more details). CFO Hansen shared that there was an emergency with our offsite coding company that resulted in an increase in days in AR. An increase in expenses was due to FEMA staffing moving to contracted agency staffing roughly in the amount of \$400 k. CFO Hansen provided an update on the ACO (see presentation for more details). Estimated share savings are not finalized until claims are processed. When results are available CFO Hansen will bring it to the Board for review. | |
| ADVOCACY | The Advocacy Committee met in April and focused on identifying community representatives to sit on our Finance and Quality Board. NRHA is putting together a rural leadership program for Commissioners. Commissioner Hooper was asked to sit on the advisory board. CEO Martin provided an update on Welltower. Their challenge with our community was challenges with manufacturing. | |



BOARD OF COMMISSIONERS MEETING MINUTES

| | April 28, 2022 | |
|--------------------------|---|---|
| EXECUTIVE SUMMARY | CEO Martin reviewed the Executive Report (see report for more details). Dr. Kevin Caserta has joined the Summit Pacific team as the Population Health Senior Medical Director. A provider retention policy has been implemented. CAO Rose provided an update on our MA Apprenticeship Program. CNO Bernier provided an update on the Nurse Residency Program. CAO Rose provided an update on EPIC. Leaders met at a Leadership Retreat in April and started initial discussions for July implementation kick off. CEO Martin gave an update on the MFP funding. Financing decision is a 6-month process. CNO Bernier provided an update on the MFP architectural selection. CEO Martin was awarded Administrator of the Year from Northwest Rural Health Association CEO Martin provided an update on a housing development in Montesano. Commissioner Hiles and Commissioner Wescott attended the Greater Grays Harbor Legislative forum. CEO Martin was asked to share on healthcare in Grays Harbor County. The Medical Foundation's Annual Golf tournament is next Friday, May 6th. | |
| COMMISSIONER BUSINESS | Medical Foundation's Annual Gon tournament is next Priday, May 6 . Medical Staff Privileges James Giles, MD – Neurology – Reappointment James Wang, MD – Neurology – Reappointment Jimmy Swan, MD – Cardiology – Reappointment Robert Hawkins, MD – Radiology – Reappointment Andrew Taylor, MD – Radiology – Reappointment Dawn Hastreiter, MD – Radiology – Reappointment Dawn Hastreiter, MD – Radiology – Reappointment General Counsel Skip Houser shared updates to the Open Public Meeting Act. Changes agenda needs to be posted on the website (See document for more details). Upcoming Events, Andrew Hooper Chairman Hooper reviewed upcoming events Foundation trail ribbon cutting is May 20, 2022, at 9 am. Save the date CT and Lab Walkthrough May 26, 2022, prior to regular Board meeting. | Commissioner Wescott made motion to approve the Medical Staff privileges. Commissioner Hiles seconded the motion. All voted in favor. |



BOARD OF COMMISSIONERS MEETING MINUTES

| | Meeting Evaluation, Andrew Hooper Chairman Hooper facilitated meeting evaluation. There were no future hot topic articles of interest discussed. | |
|-------------------|---|--|
| EXECUTIVE SESSION | Board Chair Hooper announced the Board will be going to executive session (RCW 42.30.110) (bc) real estate and (g) potential litigation Board Chair Hooper announced the session was anticipated to last 30 minutes with no anticipated action. The board recessed the session at 8:16 pm. The executive session convened at 8:20 pm. The executive session ended at 8:50 pm. The regular session reconvened at 8:50 pm. | |
| ADJOURNMENT | The regular session of the Board of Commissioner's meeting adjourned at 8:50 pm. | Commissioner Bossard made a motion to adjourn the meeting. Commissioner Wescott seconded the motion. All voted in favor. |

Recording Secretary

<u>ecretary</u> Board Secretary

Financial Highlights – Monthly Dashboard

Summit Pacific Medical Center Finance Dashboard April 30, 2022 Key Financial Results used in review of Operational and Financial Performance

Favorable Variance = +

| | | | | | | | | Unfavora | able Variar | nce = () | |
|--------------------------|------------------|--------------|-------------|--------|--------------|---------------|---------------|-------------|--------------|-----------|--|
| | | April | | | Year-to-Date | | | | | | |
| | Actual | Budget | Variance | Var% | Month | Actual | Budget | Variance | Var% | YTD | |
| Gross Operating Revenue | \$ 12,412,795 | \$10,843,347 | \$1,569,448 | 14.5% | | \$ 50,034,626 | \$ 44,105,113 | \$5,929,512 | 13.4% | | |
| Total Operating Expenses | \$ 4,703,591 | \$ 4,638,313 | \$ (65,278) | (1.4%) | | \$ 17,847,777 | \$ 18,776,197 | \$ 928,420 | 4.9 % | | |
| Payment % | 46.0% | 45.5% | 0.5% | 0.5% | | 45.3% | 45.1% | | 0.2% | | |
| EBITDA Margin | 22.5% | 10.8% | | 11.7% | | 25.4% | 10.4% | | 15.0% | | |
| Operating Margin | 15.4% | 1.8% | | 13.6% | | 18.2% | 1.5% | | 16.7% | | |
| Net Income Margin | 22.1% | 7.6% | | 14.5% | | 21.6% | 4.4% | | 17.2% | | |
| Days in AR | | | | | | 56 | 47 | (9) | (19.9%) | | |
| рсон | | | | | | 281 | 260 | 21 | 8.0% | | |

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2022 Income Statement

| SUMMIT PACIFIC | | | | April | | | Year-to-Date | | | | | | | |
|--|--|---|--|---|--|--|---|---|--|---|--|---|---|---|
| • MEDICAL CENTER • | | Actual | | Budget | | Variance | Var% | | Actual | | Budget | | - Variance | Var% |
| Gross Operating Revenue | | Actour | | Bouger | | - anance | | | Actour | | Bouger | | vanance | |
| Medicare Revenue | \$ | 5,682,722 | \$ | 3,911,249 | \$ | 1,771,473 | 45.3% | \$ | 19,284,464 | \$ | 16,738,380 | \$ | 2,546,084 | 15.2% |
| Medicaid Revenue | \$ | 4,527,075 | \$ | 3,351,763 | \$ | 1,175,312 | 35.1% | | 14,405,965 | ↓ \$ | 13,215,464 | \$ | 1,190,501 | 9.0% |
| Other Revenue | \$ | 2,202,998 | \$ | 3,580,335 | \$ | (1,377,337) | | \$ | 16,344,197 | \$ | 14,151,269 | \$ | 2,192,928 | 15.5% |
| Total Gross Operating Revenue | Τ. | 12,412,795 | \$ | 10,843,347 | \$ | 1,569,448 | 14.5% | <u> </u> | 50,034,626 | \$ | 44,105,113 | \$ | 5,929,512 | 13.4% |
| | Ŧ | ,, | Ŧ | | Ŧ | .,, | | Ŧ | 00,00 .,020 | Ŧ | | Ŧ | •,•=•,•= | |
| Revenue Deductions | ¢ | 0.750.404 | ٠ | 0 507 447 | ¢ | (0.(0.170) | (0, 707) | ¢ | 11.0//100 | ¢ | 10 700 7 10 | ¢ | (000, (50) | (0.107) |
| Medicare Contractual Medicaid Contractual | \$ \$ | 2,750,626 1,938,856 | \$ | 2,507,447 1,911,318 | \$ | (243,179) (27,538) | (9.7%) (1.4%) | ⊅ \$ | 11,064,193 8,345,184 | \$ | 10,730,740 7,536,019 | \$ | (333,453) (809,165) | (3.1%) |
| Other Contractual | э \$ | 1,257,937 | \$ \$ | 986,383 | \$ \$ | (27,536) | (1.4%) | • | 5,222,081 | \$ \$ | 3,898,676 | \$ \$ | (1,323,405) | (10.7%) (33.9%) |
| Bad Debt Expense | Ք \$ | 563,992 | .Գ \$ | 289,521 | .թ \$ | (271,334) | • • | .թ \$ | 1,828,637 | .Գ \$ | 1,177,620 | Գ | (1,323,403) (651,017) | (55.3%) |
| Community Care | Ψ \$ | 124,427 | ₽ \$ | 157,303 | ₽ \$ | 32,876 | 20.9% | • | 640,061 | ₽ \$ | 639,827 | ₽ \$ | (234) | (0.0%) |
| Administrative Adjustments | Ψ \$ | 61,346 | Ψ \$ | 57,077 | Ψ \$ | (4,269) | | ₽ \$ | 261,768 | ↓ \$ | 232,158 | Ψ \$ | (29,610) | (12.8%) |
| Total Revenue Deductions | | 6,697,183 | \$ | 5,909,048 | \$ | (788,135) | . / | <u> </u> | 27,361,924 | \$ | 24,215,041 | \$ | (3,146,883) | (13.0%) |
| Net Patient Revenue | \$ | 5,715,612 | \$ | 4,934,300 | \$ | 781,312 | 15.8% | | 22,672,701 | \$ | 19,890,072 | s | 2,782,629 | 14.0% |
| | Ŷ | 5,715,012 | Ŷ | 4,704,000 | Ŷ | 701,512 | 13.076 | Ŷ | 22,072,701 | Ŷ | 17,070,072 | Ŷ | 2,702,027 | 14.076 |
| Other Revenue COVID Relief Income | \$ | | \$ | _ | \$ | - | 0.0% | ¢ | - | \$ | | \$ | _ | 0.0% |
| Other Operating Income | ۹ \$ | 357,206 | Դ \$ | - 266,299 | э \$ | 90,907 | 34.1% | | - 1,263,345 | ₽ \$ | - 1,065,198 | .թ \$ | - 198,147 | 18.6% |
| Total Other Revenue | ₽ \$ | 357,206 | <u>ہ</u> \$ | 266,299 | <u>ہ</u> \$ | 90,907 90,907 | <u>34.1%</u> | <u> </u> | 1,263,345 | _₽ \$ | | ₽ \$ | 198,147 | 18.6% |
| Net Operating Revenue | \$ \$ | 6,072,818 | ب \$ | 5,200,599 | \$ \$ | 872.219 | 16.8% | | 23,936,046 | ې \$ | | ې \$ | 2,980,777 | 14.2% |
| | Ş | 0,072,010 | ç | J,200,377 | Ş | 0/2,217 | 10.0/0 | ç | 23,730,040 | ç | 20,755,270 | ç | 2,100,111 | 14.∠⁄0 |
| Operating Expenses | ¢ | 0 0/0 000 | ¢ | 0 (01 007 | ¢ | 351 000 | 10 407 | ¢ | 0 0 / 0 0 70 | ¢ | 10 700 010 | ¢ | 1 444 700 | 1 5 407 |
| Salaries & Wages Benefits | \$ \$ | 2,269,839 542,246 | \$ \$ | 2,621,827 675,248 | \$ \$ | 351,989 133,002 | 13.4% 19.7% | | 9,062,079 2,373,083 | \$ \$ | 10,708,810 2,758,865 | \$ \$ | 1,646,730 385,782 | 15.4% 14.0% |
| Professional Fees | Ք \$ | 72,491 | | | | | (186.6%) | | 2,373,083 | .Գ \$ | 2,738,883 | | | |
| Supplies | ۹ \$ | 413,396 | \$ \$ | 399,272 | \$ \$ | (47,199) (14,124) | (100.0%) | • | 1,389,611 | ₽ \$ | 1,569,497 | \$ \$ | (100,505) 179,886 | (92.2%) 11.5% |
| Utilities | Ք \$ | 413,378 | | 43,788 | .թ \$ | 2,265 | (3.3%) | | | .Գ \$ | 1,387,477 | Գ | | |
| Purchased Services | ۹ \$ | 973,909 | \$ \$ | 43,788 562,219 | э \$ | 2,263 (411,690) | (73.2%) | • | 178,086 3,245,636 | ₽ \$ | 2,212,624 | | (7,171) (1,033,012) | (4.2%) (46.7%) |
| Insurance | Ք \$ | 36,710 | .թ \$ | 34,905 | .թ \$ | (1,805) | (75.2%) | • | 162,901 | .Գ \$ | 139,620 | \$ \$ | (1,033,012) (23,281) | (46.7%) |
| Other Expenses | Ք \$ | 317,069 | .Գ \$ | 230,174 | .թ \$ | (86,895) | (37.8%) | | 1,062,755 | ۹ \$ | 910,524 | Գ | (152,231) | (16.7%) |
| | • | | .թ \$ | 45,587 | .թ \$ | 9,178 | 20.1% | | 164,111 | .Գ \$ | 196,333 | Գ | 32,222 | 16.4% |
| Pontals & Loasos | | | | | | | | | | | | | | |
| Rentals & Leases | <u></u> \$ | 36,409 | | | | | | | | | | | | |
| Total Operating Expenses | \$ | 4,703,591 | \$ | 4,638,313 | \$ | (65,278) | (1.4%) | \$ | 17,847,777 | \$ | 18,776,197 | \$ | 928,420 | 4.9% |
| Total Operating Expenses EBITDA | 1 | 4,703,591 | | 4,638,313 | | | | \$ | | | | | | |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses | \$ \$ | 4,703,591 1,369,227 | \$ \$ | 4,638,313 562,286 | \$ | (65,278) 806,941 | (1.4%) 143.5% | \$ \$ | 17,847,777 6,088,270 | \$ \$ | 18,776,197 2,179,073 | \$ \$ | 928,420 3,909,197 | 4.9% 179.4% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest | \$ \$ \$ | 4,703,591 1,369,227 145,121 | \$ \$ \$ | 4,638,313 562,286 145,121 | \$ \$ \$ | (65,278) 806,941 (0) | (1.4%) 143.5% (0.0%) | \$ \$ \$ | 17,847,777 6,088,270 581,333 | \$ \$ \$ | 18,776,197 2,179,073 581,332 | \$ \$ \$ | 928,420 3,909,197 (1) | 4.9% 179.4% (0.0%) |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation | \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 | \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 | \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 | (1.4%) 143.5% (0.0%) 10.2% | \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 | \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 | \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 | 4.9% 179.4% (0.0%) 10.2% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses | \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 | \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 | \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 | (1.4%) 143.5% (0.0%) 10.2% 7.0% | \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 | \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 | \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 | 4.9% 179.4% (0.0%) 10.2% 7.0% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation | \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 | \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 | \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 | (1.4%) 143.5% (0.0%) 10.2% | \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 | \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 | \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 | 4.9% 179.4% (0.0%) 10.2% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) | \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 | \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 | \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) | \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 | \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 | \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue | \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 | \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 | \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% | \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 | \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 | \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) <u>130,822</u> 130,821 4,040,018 141,330 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 | \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) <u>130,822</u> 130,821 4,040,018 141,330 67,745 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue | \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 | \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 | \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) <u>130,822</u> 130,821 4,040,018 141,330 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 222.5% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 25,4% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) Met Income (Loss) METRICS EBITDA Margin | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 222.5% 15.4% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) Metrnicome (Loss) METRICS EBITDA Margin Operating Margin | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 222.5% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 222.5% 15.4% 22.1% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 22.5% 15.4% 22.1% 56 281 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8% 7.6% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 11.7% 13.6% 14.5% | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% 17.2% | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 | \$\$ \$\$< | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8% 7.6% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 22.5% 15.4% 22.1% 56 281 54.0% | \$\$ \$\$< | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 10.8% 1.8% 7.6% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 11.7% 13.6% 14.5% 0.5% | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,177,207 5,177,2 | S S | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 22.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 11.7% 13.6% 14.5% 0.5% 0.5% 1.0% | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25.4% 18.2% 21.6% 54.7% 45.3% 47.8% | S S | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % Of SW | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 22.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% 25.8% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 11.7% 13.6% 14.5% 0.5% 0.5% 1.0% 1.9% | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) Net Income (Loss) Net Income (Loss) METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % Of SW Benefits as a % of SWB | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% 19.3% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% 25.8% 20.5% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,461 947,461 11.7% 13.6% 14.5% 0.5% 0.5% 0.5% 0.5% 1.0% 1.9% 1.2% | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% 7.2% 5.8% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % Of SW Benefits as a % of SWB Paid FTEs (excludes Agency) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% 19.3% 293.9 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% 25.8% 20.5% 370.4 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,4 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% 7.2% 5.8% 20.6% | \$ \$ <td>17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96</td> <td>$\begin{array}{c} \bullet \\ \bullet$</td> <td>18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1</td> <td>$\begin{array}{c} \mathbf{s} \\$</td> <td>928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2</td> <td>4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0%</td> | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96 | $ \begin{array}{c} \bullet \\ \bullet $ | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1 | $\begin{array}{c} \mathbf{s} \\ $ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0% |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % of SWB Paid FTEs (excludes Agency) Salary per FTE | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% 19.3% 293.9 7,723 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 45.5% 48.0% 25.8% 20.5% 370.4 7,079 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,4 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% 7.2% 5.8% 20.6% (9.1%) | \$ \$ <td>17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96 30,516</td> <td></td> <td>18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1 28,855</td> <td>$\begin{array}{c} \mathbf{s} \\$</td> <td>928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2 (1,660)</td> <td>4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0% (5.8%)</td> | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96 30,516 | | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1 28,855 | $\begin{array}{c} \mathbf{s} \\ $ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2 (1,660) | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0% (5.8%) |
| Total Operating Expenses EBITDA Interest & Depreciation Expenses Interest Depreciation Total Interest & Depreciation Expenses Net Income (Loss) from Operations Non-Operating Revenue/(Expenses) Tax Revenue Misc Revenue/(Expenses) Total Non-Operating Rev/(Expenses) Net Income (Loss) Net Income (Loss) w/out PPP+PRF METRICS EBITDA Margin Operating Margin Net Income Margin Days in AR DCOH Deduction % NPSR % Net Operating Revenue % Benefits as a % Of SW Benefits as a % of SWB Paid FTEs (excludes Agency) | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,703,591 1,369,227 145,121 288,678 433,799 935,428 319,233 88,200 407,433 1,342,861 1,342,861 1,342,861 222.5% 15.4% 22.1% 56 281 54.0% 46.0% 48.9% 23.9% 19.3% 293.9 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 4,638,313 562,286 145,121 321,482 466,602 95,684 225,000 74,716 299,716 395,400 395,400 395,400 10.8% 1.8% 7.6% 54.5% 45.5% 48.0% 25.8% 20.5% 370.4 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (65,278) 806,941 (0) 32,804 32,803 839,744 94,233 13,484 107,717 947,461 947,4 | (1.4%) 143.5% (0.0%) 10.2% 7.0% (877.6%) 41.9% 18.0% 35.9% (239.6%) (239.6%) (239.6%) 108.5% 737.2% 190.8% 1.0% 1.2% 2.0% 7.2% 5.8% 20.6% | \$ \$ <td>17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96</td> <td>• •</td> <td>18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1</td> <td>\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$</td> <td>928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2</td> <td>4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0%</td> | 17,847,777 6,088,270 581,333 1,155,235 1,736,568 4,351,702 463,830 355,677 819,507 5,171,209 5,171,209 5,171,209 25,4% 18.2% 21.6% 54.7% 45.3% 47.8% 26.2% 20.8% 296.96 | • • | 18,776,197 2,179,073 581,332 1,286,056 1,867,388 311,684 322,500 287,932 610,432 922,117 922,117 922,117 10.4% 1.5% 4.4% 54.9% 45.1% 47.5% 25.8% 20.5% 371.1 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 928,420 3,909,197 (1) 130,822 130,821 4,040,018 141,330 67,745 209,075 4,249,093 4,249,093 4,249,093 15.0% 16.7% 17.2% 0.2% 0.2% 0.3% (0.4%) (0.3%) 74.2 | 4.9% 179.4% (0.0%) 10.2% 7.0% 1,296.2% 43.8% 23.5% 34.3% 460.8% 460.8% 144.6% 391.0% 0.4% 0.5% 0.7% (1.6%) (1.3%) 20.0% |



Balance Sheet as of April 2022

| 4/30/2022 | 3/31/2022 | 1 Month Variance | 03/31/2021 | 12 Month Variance |
|--|--|---|---|--|
| 45,662,638 1,285,388 2,016,008 | 46,390,836 1,285,388 2,016,008 | (728,198) - - | 37,912,005 - 2,016,008 | 7,750,633 1,285,388 - |
| 23,786,442 (3,751,491) (10,893,025) | 25,214,230 (3,741,376) (11,856,003) | (1,427,788) (10,115) 962,978 | 15,392,772 (3,297,973) (6,586,473) | 8,393,670 (453,518) (4,306,552) |
| 9,141,926 | 9,616,851 | (474,925) | 5,508,326 | 3,633,600 |
| 427,772 1,972,468 766,166 578,364 | 108,539 1,899,744 691,570 701,336 | 319,233 72,725 74,595 (122,972) | 275,239 1,204,654 527,053 593,745 | 152,534 767,814 239,113 (15,381) |
| 61,850,730 | 62,710,273 | (859,542) | 48,037,030 | 13,813,701 |
| 1,652,029 4,440,695 43,842,103 14,541,886 1,524,876 (25,291,236) 40,710,353 | 1,652,029 4,440,695 43,842,103 13,901,366 1,003,741 (25,002,557) 39,837,376 | - - 640,521 521,135 (288,678) 872,977 | 1,652,029 4,407,786 43,373,790 11,898,507 71,030 (21,918,686) 39,484,456 | 32,910 468,313 2,643,379 1,453,846 (3,372,550) 1,225,898 |
| 102,561,084 | 102,547,649 | 13,435 | 37,484,438 87,521,485 | 1,223,878 |
| | 45,662,638 1,285,388 2,016,008 23,786,442 (3,751,491) (10,893,025) 9,141,926 427,772 1,972,468 766,166 578,364 61,850,730 1,652,029 4,440,695 43,842,103 14,541,886 1,524,876 (25,291,236) 40,710,353 | 45,662,638 46,390,836 1,285,388 1,285,388 2,016,008 2,016,008 23,786,442 25,214,230 (3,751,491) (3,741,376) (10,893,025) (11,856,003) 9,141,926 9,616,851 427,772 108,539 1,972,468 1,899,744 766,166 691,570 578,364 701,336 61,850,730 62,710,273 1,652,029 1,652,029 4,440,695 4,440,695 4,3842,103 43,842,103 14,541,886 13,901,366 1,524,876 1,003,741 (25,291,236) (25,002,557) 40,710,353 39,837,376 | 45,662,638 $46,390,836$ $(728,198)$ $1,285,388$ $1,285,388$ $ 2,016,008$ $2,016,008$ $ 23,786,442$ $25,214,230$ $(1,427,788)$ $(3,751,491)$ $(3,741,376)$ $(10,115)$ $(10,893,025)$ $(11,856,003)$ $962,978$ $9,141,926$ $9,616,851$ $(474,925)$ $427,772$ $108,539$ $319,233$ $1,972,468$ $1,899,744$ $72,725$ $766,166$ $691,570$ $74,595$ $578,364$ $701,336$ $(122,972)$ $61,850,730$ $62,710,273$ $(859,542)$ $1,652,029$ $ 4,440,695$ $4,440,695$ $ 43,842,103$ $43,842,103$ $ 14,541,886$ $13,901,366$ $640,521$ $1,524,876$ $1,003,741$ $521,135$ $(25,291,236)$ $(25,002,557)$ $(288,678)$ $40,710,353$ $39,837,376$ $872,977$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |



Balance Sheet as of April 2022

| LIABILITIES | 04/30/2022 | 03/31/2022 | 1 Month Variance | 03/31/2021 | 12 Month Variance |
|---------------------------------|-------------|-------------|------------------|-------------|-------------------|
| Current Liabilities | | | | | |
| Accounts Payable | 1,916,429 | 918,107 | 998,322 | 835,488 | 1,080,941 |
| Other Payables | 763,208 | 562,556 | 200,652 | 510,116 | 253,091 |
| Payroll and Related Liabilities | 2,348,829 | 3,643,345 | (1,294,516) | 2,139,021 | 209,808 |
| Interest Payable | (4,091) | 245,777 | (249,868) | 40,385 | (44,476) |
| Third Party Settlement Payable | 69,327 | 566,047 | (496,719) | 203,525 | (134,197) |
| Other Current Liabilities | 1,711,354 | 1,784,683 | (73,329) | 5,181,264 | (3,469,910) |
| Current Maturities of LTD | 1,192,955 | 1,192,955 | - | 1,192,955 | - |
| Total Current Liabilities | 7,998,010 | 8,913,469 | (915,458) | 10,102,753 | (2,104,743) |
| Non Current Liabilities | | | | | |
| Current Maturities of LTD | (1,192,955) | (1,192,955) | - | (1,192,955) | - |
| Long Term Debt | 46,659,509 | 47,073,477 | (413,968) | 52,477,129 | (5,817,621) |
| Total Non Current Liabilities | 45,466,554 | 45,880,522 | (413,968) | 51,284,174 | (5,817,621) |
| Total Liabilities | 53,464,564 | 54,793,990 | (1,329,427) | 61,386,927 | (7,922,364) |
| Net Assets | | | | | |
| Unrestricted Fund Balance | 43,925,310 | 43,925,310 | - | 23,192,257 | 20,733,054 |
| YTD Excess of Revenues | 5,171,209 | 3,828,348 | 1,342,861 | 2,942,301 | 2,228,908 |
| Total Net Assets | 49,096,520 | 47,753,659 | 1,342,861 | 26,134,558 | 22,961,962 |
| TOTAL LIABILITIES & NET ASSETS | 102,561,084 | 102,547,649 | 13,435 | 87,521,485 | 15,039,598 |

| 2022 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | ост | NOV | DEC | |
|--|-------------------------|-------------------|---------------------|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| INPATIENT STATISTICS IP DISCHARGES | 35 | 45 | 34 | 39 | | | | | | | | | 153 |
| PRIOR | 42 | 45 25 | 29 | 35 | 43 | 37 | 20 | 20 | 31 | 37 | 30 | 29 | 133 |
| IP PATIENT DAYS | 179 | 164 | 135 | 125 | | | | | | | | | 603 |
| BUDGET PRIOR | 177 146 | 153 97 | 128 | 132 119 | 166 174 | 159 144 | 133 109 | 135 122 | 122 110 | 143 129 | 124 85 | 122 | 590 476 |
| IP EMERGENCY ADMITS | 35 | 45 | 33 | 39 | | | | | | | | | 152 |
| PRIOR IP AVERAGE LENGTH OF STAY | 41 5.1 | 25 3.6 | 29 4.0 | 35 3.2 | 43 | 37 | 20 | 19 | 30 | 37 | 30 | 29 | 130 3.9 |
| PRIOR | 3.5 | 3.8 | 3.9 | 3.4 | 4.0 | 3.9 | 5.5 | 6.1 | 3.5 | 3.5 | 2.8 | 3.2 | 3.6 |
| OUTPATIENT STATISTICS | | | | | | | | | | | | | |
| OBSERVATION HOURS PRIOR | 751 1,830 | 1,428 481 | 1,892 773 | 1,219 935 | 938 | 1,039 | 1,086 | 643 | 786 | 467 | 396 | 729 | 5,290 4,019 |
| OBSERVATION STAYS | 17 | 32 | 38 | 27 | | | | | | | | | 114 |
| PRIOR EMERGENCY DEPT VISITS | 27 1, 433 | 14 1,264 | 27 1,509 | 26 1,549 | 32 | 25 | 26 | 15 | 21 | 15 | 12 | 16 | 94 5,755 |
| BUDGET | 1,433 | 947 | 1,190 | 1,269 | 1,457 | 1,411 | 1,489 | 1,444 | 1,475 | 1,437 | 1,375 | 1,353 | 4,559 |
| PRIOR | 1,159 | 957 | 1,214 | 1,281 | 1,487 | 1,423 | 1,443 | 1,461 | 1,474 | 1,450 | 1,350 | 1,321 | 4,611 |
| MHC CLINIC VISITS BUDGET | 831 902 | 805 873 | 948 1,085 | 770 945 | 875 | 1,036 | 911 | 797 | 986 | 890 | 1,015 | 813 | 3,354 3,805 |
| PRIOR | 761 | 745 | 939 | 825 | 789 | 928 | 811 | 704 | 867 | 777 | 835 | 713 | 3,270 |
| BUDGET | 160 133 | 150 124 | 257 105 | 224 | 146 | 118 | 224 | 320 | 364 | 294 | 294 | 204 | 791 536 |
| PRIOR | 61 | 57 | 48 | 80 | 66 | 49 | 56 | 55 | 105 | 1274 | 1274 | 93 | 246 |
| SPMAT CLINIC VISITS | 184 | 180 | 205 | 188 | 100 | 007 | | 100 | 100 | 100 | 005 | 007 | 757 |
| BUDGET PRIOR | 205 203 | 204 203 | 249 232 | 221 218 | 188 186 | 227 224 | 228 218 | 192 190 | 198 198 | 198 207 | 205 192 | 237 233 | 879 856 |
| SPWC CLINIC VISITS | 2,935 | 2,832 | 2,977 | 2,509 | | | | | | | | | 11,253 |
| BUDGET PRIOR | 2,369 2,833 | 2,396 2,534 | 2,377 3,162 | 2,444 2,885 | 2,759 2,745 | 2,906 2,981 | 2,969 2,986 | 2,932 3,376 | 3,079 3,066 | 3,083 3,364 | 3,125 3,165 | 3,131 3,053 | 9,586 11,414 |
| ALL CLINIC VISITS | 2,833 4,110 | 2,534 3,967 | 3,162 4,387 | 2,885 3,691 | 2,743 | ∠,781 | ∠,780 | 3,3/6 | 3,066 | 3,364 | 3,163 | 3,033 | 16,155 |
| BUDGET | 3,609 | 3,597 | 3,816 | 3,784 | 3,968 | 4,287 | 4,332 | 4,241 | 4,627 | 4,465 | 4,639 | 4,385 | 14,806 |
| PRIOR PACC CLINIC VISITS | 3,626 4 | 3,289 5 | 4,067 6 | 3,711 1 | 3,630 | 4,190 | 4,075 | 4,308 | 4,191 | 4,368 | 3,916 | 3,842 | 14,693 16 |
| PRIOR | 6 | 4 | 9 | 7 | 2 | 6 | 5 | 7 | 14 | 9 | 4 | 2 | 26 |
| URGENT CARE VISITS BUDGET | 1, 206 868 | 1,043 817 | 1,106 997 | 1,154 1,119 | 1,340 | 1.209 | 1,376 | 1,806 | 1,324 | 1,168 | 1,274 | 1,202 | 4,509 3,801 |
| PRIOR | 893 | 829 | 1,016 | 1,119 | 1,340 | 1,209 | 1,376 | 1,808 | 1,324 | 1,184 | 1,274 | 1,202 | 3,801 |
| PACC + URGENT CARE VISITS | 1,210 | 1,048 | 1,112 | 1,155 | | | | | | | | | 4,525 |
| BUDGET PRIOR | 874 899 | 821 833 | 1,006 | 1,126 | 1,342 1,354 | 1,215 1,239 | 1,381 1,367 | 1,813 1,815 | 1,338 1,347 | 1,177 | 1,278 | 1,204 | 3,827 3,908 |
| ANCILLARY STATISTICS | | | | | 1,001 | 1,207 | 1,00, | 1,010 | 170 17 | 1,170 | 1/202 | | |
| LAB BILLABLE TEST BUDGET | 15,376 15,113 | 14,561 13,348 | 16,892 15,866 | 15,253 15,014 | 15,551 | 16,437 | 15,930 | 15,753 | 15,520 | 16,065 | 16,051 | 14,870 | 62,082 59,342 |
| PRIOR | 14,805 | 13,076 | 15,543 | 14,708 | 15,234 | 16,102 | 15,605 | 15,432 | 15,204 | 15,737 | 15,724 | 14,567 | 58,132 |
| ALL XRAY EXAMS | 1,371 | 1,391 | 1,495 | 1,390 | 1.054 | 1 (10 | 1 007 | 1.451 | 1.0.41 | 1 400 | 1 000 | 1.010 | 5,647 |
| BUDGET PRIOR | 1,177 | 1,102 | 1,366 1,348 | 1,348 1,330 | 1,354 1,336 | 1,448 1,428 | 1,287 1,270 | 1,451 1,431 | 1,341 1,323 | 1,499 1,479 | 1,398 1,379 | 1,312 | 4,993 4,926 |
| XRAY EXAMS | 1,145 | 1,142 | 1,244 | 1,207 | | | | | | | | | 4,738 |
| PRIOR MAMMO EXAMS | 964 177 | 890 199 | 1,104 197 | 1,148 148 | 1,192 | 1,168 | 1,077 | 1,202 | 1,111 | 1,242 | 1,177 | 1,130 | 4,106 721 |
| PRIOR | 135 | 150 | 193 | 133 | 124 | 212 | 159 | 182 | 178 | 195 | 169 | 130 | 611 |
| DXA EXAMS PRIOR | 49 62 | 50 47 | 54 51 | 35 49 | 20 | 48 | 34 | 47 | 34 | 42 | 33 | 34 | 188 209 |
| CT EXAMS | 504 | 47 | 562 | 529 | 20 | 40 | | 4/ | | 42 | | | 2,050 |
| BUDGET | 512 | 401 | 516 | 510 | 536 | 529 | 542 | 524 | 486 | 555 | 520 | 478 | 1,939 |
| PRIOR ALL ULTRASOUND EXAMS | 476 389 | 373 364 | 479 433 | 474 390 | 498 | 492 | 504 | 487 | 452 | 516 | 483 | 444 | 1,802 1,576 |
| BUDGET | 309 | 316 | 357 | 342 | 338 | 383 | 385 | 390 | 330 | 412 | 355 | 337 | 1,324 |
| PRIOR ULTRASOUND EXAMS | 304 344 | 311 313 | 352 372 | 337 325 | 333 | 377 | 379 | 384 | 325 | 406 | 350 | 332 | 1,304 1,354 |
| PRIOR | 265 | 274 | 309 | 302 | 289 | 328 | 327 | 332 | 301 | 349 | 299 | 290 | 1,150 |
| ECHO EXAMS | 45 39 | 51 37 | 61 | 65 | 44 | 40 | 52 | 52 | 04 | 57 | 51 | 40 | 222 |
| PRIOR MRI EXAMS | 37 43 | 54 | 43 54 | 35 35 | 44 | 49 | 52 | 52 | 24 | 57 | 51 | 42 | 154 186 |
| BUDGET | 98 | 87 | 108 | 108 | 87 | 101 | 87 | 131 | 114 | 84 | 107 | 35 | 402 |
| PRIOR THERAPY EXAMS | 56 709 | 50 625 | 62 790 | 62 860 | 50 | 58 | 50 | 75 | 65 | 48 | 61 | 20 | 230 |
| BUDGET | 891 | 834 | 994 | 860 | 835 | 834 | 912 | 873 | 985 | 931 | 951 | 779 | 3,578 |
| PRIOR PT EXAMS-OUTPATIENT | 899 648 | 842 565 | 1,003 698 | 868 776 | 843 | 842 | 921 | 881 | 994 | 940 | 960 | 786 | 3,612 2,687 |
| PT EXAMS-COTTAILENT | 17 | 12 | 7 | 18 | | | | | | | | | 54 |
| OT EXAMS-OUTPATIENT | 32 | 41 | 81 | 52 | | | | | | | | | 206 |
| OT EXAMS-INPATIENT ST EXAMS-OUTPATIENT | - 12 | - 7 | - 4 | - 14 | | | | | | | | | - 37 |
| ST EXAMS-INPATIENT | - | - | - | - | | | | | | | | | - |
| AR & CASH STATISTICS DAYS IN AR | 57 | 56 | 60 | 56 | | | | | | | | | 57 |
| GOAL | 57 47 | 56 47 | 47 | 56 47 | 47 | 47 | 47 | 47 | 47 | 47 | 47 | 47 | 47 |
| PRIOR | 53 | 54 | 52 | 47 | 49 | 52 | 57 | 52 | 58 | 59 | 59 | 59 | 59 |
| GOAL | 323 260 | 328 260 | 307 260 | 281 260 | 260 | 260 | 260 | 260 | 260 | 260 | 260 | 260 | 310 260 |
| PRIOR | 255 | 256 | 262 | 254 | 259 | 257 | 249 | 249 | 245 | 241 | 269 | 293 | 257 |
| FTES TOTAL PAID FTES TOTAL INCLUDING AGENCY | 285.5 298.0 | 303.4 310.0 | 305.1 322.1 | 293.9 311.6 | | | | | | | | | 297.0 310.4 |
| BUDGET | 370.4 | 370.4 | 370.4 | 370.4 | 374.2 | 374.2 | - 376.2 | 376.2 | 376.2 | 376.2 | 376.2 | 376.2 | 370.4 |
| PRIOR | 313.6 | 310.9 | 314.8 | 329.8 | 308.6 | 306.6 | 305.4 | 314.6 | 315.5 | 315.0 | 325.9 | 319.6 | 317.3 |



Volume Dashboards





Finance Dashboards

